

Capability Statement

22 Nov 2019

Deborah Wilson Consulting Services Pty Ltd

INDUSTRIES SERVED

LAND &
AGRICULTURE

MANUFACTURING

MINING

OIL, GAS & ENERGY

PROFESSIONAL
SERVICES

RAIL

Company Details

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ICN Gateway Company ID: 58595

ABN: 64 010 389 901

Locations: 2

Exporter: Yes

Works in Remote Locations: Yes

Contacts

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Deborah Wilson Consulting Services works with all levels of major supply chains and major projects to increase local content. The company also undertakes industry and stakeholder research that supports industry development and informs project management teams.

Summary

Deborah Wilson Consulting Services (DWCS) works with major projects and supply chains to:

- . Assist them to effectively engage local suppliers and Indigenous suppliers.
 - . Build the capabilities of local and Indigenous suppliers to meet project requirements.
 - . Monitor project delivery performance and track engagement with stakeholders and local communities.
- DWCS also provides:
- . Regional economic development and investment attraction

plans.

- . Industry research and industry development strategies including industry skills.
- . Community, industrial and commercial research across a wide range of topics and fields.

DWCS has worked across Australia, New Zealand and Indonesia for clients in mining, oil and gas, manufacturing, construction, aviation, rail and professional services. Deb Archbold, Managing Director of DWCS, is regarded as a leading expert in the major projects market.

Description

STRENGTHS - deep understanding of the major projects/supply chain market with the ability to provide practical and effective services to all tiers in the supply chain - improving project performance and engagement of local and Indigenous suppliers. Strong research skills - 35 years' experience in industry research.

CAPACITY - operate Australia wide; works with an experienced network of specialist providers - systems, procurement, financial and contract management; strong links to Indigenous businesses (through directorship of Indigenous Supply Chain Connections); wide industry network.

TRACK RECORD - proven outcomes for clients at all levels in major projects/supply chains - research, capability building programs, checklists for suppliers; detailed industry and community research; industry development strategies; economic development

VALUE ADDING - able to design and deliver programs that assist local and Indigenous suppliers to access opportunities; high performance interviewing skills draw out vital

information for clients and industry sectors; understanding of and ability to work at all levels of the supply chain; deep research skills provide insights and evidence-based recommendations.

SYSTEMS - quality, environment, WHS systems aligned with standards.

STAFFING - four core staff plus an experienced network of specialist consultants.

SKILLS DEVELOPMENT - ongoing professional development; Certified Management Consultant, Qualified Professional Market Researcher.

CONTINUOUS IMPROVEMENT - uses extensive industry knowledge and current, relevant practices to develop best practice solutions for clients. The Arrow Whanu Binal program delivered by DWCS received a global award from the Petroleum Economist.

CLIENTS include mining, oil and gas, lead contractors, manufacturers, profession and technical services, primary industries, government, Indigenous businesses, Traditional Owners and communities.

Associations

- > Australian Social and Market Research Society
- > Institute of Management Consultants

Products & Services

- > Local content programs for major projects
- > Local supplier capability building
- > Indigenous business capability building
- > Research and industry development strategies
- > Stakeholder and community research for major projects

Accreditations

- > Quality and HSE Management Systems
- > Qualified Professional Market Researcher
- > Certified Management Consultant

Industries Served

- > Land & Agriculture
- > Manufacturing
- > Mining
- > Oil, Gas & Energy
- > Professional Services
- > Rail

Facilities and Equipment

- > DWCS operates in urban, regional and remote areas
- > Uses online and digital solutions for consulting work and reporting
- > Uses SPSS for survey data analysis
- > Uses Survey Monkey for community surveys
- > Uses National Field Services for large scale survey field work
- > Has a network of experienced consultants in contract management, systems and financial management

Major Clients

- > ANSTO
- > APLNG
- > Arrow Energy
- > Brisbane City Council
- > Department of State Development, Manufacturing, Infrastructure and Planning
- > Energy Queensland
- > Glencore North Queensland
- > ICN New Zealand
- > ICN Qld
- > ICN NSW
- > Inland Rail
- > Ipswich City Council
- > Logan City Council
- > McArthur River Mining
- > Origin
- > QMI Solutions
- > QR National/Aurizon
- > Redland City Council
- > Santos
- > Stanwell Corporation
- > Thiess
- > Thiess Indonesia

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